STEPPING UP WHEN IT MATTERS MOST

THE REALITIES OF COVID-19 FOR ALLIANCE FAMILIES

25% of Alliance families are enduring unemployment

25% of Alliance families have experienced a dramatic decrease in opportunities for hourly wages

22% of Alliance scholars are now responsible for caring for younger children in their home

10% of Alliance families have experienced a COVID-19 related death in their family
Sixteen years ago, Alliance opened its first school on the corner of Martin Luther King, Jr. Boulevard and Western Avenue in South Los Angeles. We intentionally opened that school in a community where children had been systematically failed by traditional schools and by society at large. We knew then and we know now, all children are capable of greatness if they are given the support and tools for success. To this day, Alliance schools remain focused on removing barriers for our scholars so that they can achieve their dreams.

This year made it clear that the challenges our scholars and alumni face extend far beyond the classroom and are a matter of life and death. The COVID-19 pandemic has impacted Black, African American, and Latinx people in disproportionate numbers, as they experience the highest rates of jobs, incomes, and lives lost. And the devastating murders of far too many Black and African Americans at the hands of law enforcement and white vigilantes have raised our collective consciousness to the perpetual terror that is the daily reality for young people of color.

An important part of undoing hundreds of years of racial injustice and pain is through shifting power. Knowledge equals power. Access to college equals power. College graduation equals power.

I am pleased to share that—similar to prior years—the Alliance high school Class of 2020 reached a 95% high school graduation rate and a 95% college acceptance rate. Our scholars are attending 116 colleges and universities—including Cal State LA, Cornell, Stanford, UC Berkeley, UCLA, and the University of Pennsylvania—even while facing the challenges of a global pandemic and virtual learning.

As we look to the new year, our mission could not be more urgent. Your partnership enables us to provide the critical resources our scholars need to realize their extraordinary potential and to meet the challenges of this historic moment.

With deep appreciation,

Dan Katzir
Chief Executive Officer
Alliance College-Ready Public Schools

Since 2004, more than 14,000 Alliance scholars have gone to college to pursue their dreams. This incredible success has been made possible because of the engagement of civic and community leaders like you who are passionate about uplifting underserved youth across Los Angeles.

This year, Alliance launched a new support organization—the Alliance Foundation—to strengthen the philanthropic and community support that has lifted our scholars and schools for the past 16 years and propelled us to become among the top performing public school systems in California. In fact, this year, Alliance College-Ready Public Schools was named the Charter School of the Year by the California Charter Schools Association, all of our eligible high schools were ranked as “Best High Schools” in the nation by U.S. News & World Report, and Alliance Judy Ivie Burton Technology High School was the only high school in California to be awarded the prestigious National Blue Ribbon Award for excellence in education.

The Alliance Foundation champions the results of Alliance schools and the unlimited potential of Alliance scholars, raises resources to support Alliance’s college success initiatives, alumni support programs and core academic initiatives, and advocates for high-quality public schools for every young person in Los Angeles.

This unique moment in history is filled with great uncertainty, hardship, and turmoil for many across our city—it is a moment that requires flexibility, innovation, and a scholars-first approach. These qualities are the promise of public charter schools—a promise that Alliance embodies as we reimagine what is possible in public education.

Alliance continues to be a leader in the fight for educational equity, especially during this time of crisis.

Our nimble approach to addressing the challenges posed by the COVID-19 pandemic and delivering rigorous Distance Learning for our scholars is illustrated throughout this report.

Thank you for your deep belief in the potential of our scholars. Your generosity and partnership are helping us adapt, evolve, and chart a new path to a brighter future.

With gratitude,

Catherine Suitor
Executive Director
Alliance College-Ready Public Schools Foundation
OUR ALLIANCE COMMUNITY

OUR SCHOLARS

13,000 SCHOLARS
14,000 ALUMNI

97% 93% 15% 12% 93%

Identify as Latinx or Black/African American
Qualify for Free and Reduced Price Meals
English Learners
Have Disabilities
Of Incoming Middle School Scholars Read Below Grade Level

WHEN WE BELIEVE, OUR SCHOLARS BELIEVE AND ACHIEVE

% OF HIGH SCHOOLERS WHO MET OR EXCEEDED STANDARDS, SPRING 2019 STATE EXAMS*

<table>
<thead>
<tr>
<th>Subject</th>
<th>Alliance</th>
<th>LAUSD</th>
<th>State</th>
<th>LAUSD</th>
<th>State</th>
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</thead>
<tbody>
<tr>
<td>Mathematics</td>
<td>41%</td>
<td>25%</td>
<td>32%</td>
<td>52%</td>
<td>57%</td>
</tr>
<tr>
<td>English Language Arts</td>
<td>69%</td>
<td></td>
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</tbody>
</table>

*Most recent state testing data available due to COVID-19 limitations
THE ALLIANCE PROMISE

Like all California public charter schools, **Alliance schools are tuition-free, open to all students, and not for profit.** As public charter schools, Alliance schools operate with more flexibility than traditional public schools in exchange for increased accountability in meeting high financial, academic, and managerial standards.

Alliance public charter schools also allow for **greater innovation** and provide families with options that best meet the needs of their children.

Ninety-five percent of Alliance’s funding comes from federal, state, and local tax dollars. **Unlike funds within traditional school districts, public funds go directly to Alliance schools**—not a district or network headquarters—and school leaders have the autonomy to make budget and hiring decisions based on the particular needs of their school communities.

Our schools have been recognized at local, state, and national levels—including by **U.S. News & World Report**—for excellence in education. We continue to push ourselves and raise the bar to prove that exceptional can be the rule in public education.

Philanthropy supports high-leverage strategic initiatives and programming that keeps Alliance schools on the cutting edge and prepares Alliance scholars for success in college and beyond.
REIMAGINING EDUCATION

BREAKING DOWN BARRIERS

Alliance was founded specifically to serve young people who have been systematically denied a high-quality public education. The racial unrest across our nation reminds us that inequitable access to good public schools is a symptom of pervasive discrimination and inequality in our nation. We can and must do better. In the spirit of our mission, we are committed to developing the next generation of leaders and activists who will work toward realizing our nation’s promise of liberty and justice for all.

ALLIANCE COMMITS TO:

- **Elevating conversations** about race with our scholars, staff, and families.
- **Lifting up voices** of those who have been most marginalized in our community.
- **Changing discriminatory practices** in educational institutions, including within our own network of schools.
KEEPING SCHOLARS FRONT & CENTER THROUGH UNPRECEDENTED CHANGE

In March 2020, Alliance schools pivoted quickly to respond to the unprecedented disruptions caused by the global pandemic. When schools closed, every scholar was sent home with a laptop and given access to WiFi. We launched a Distance Learning model built on the following four principles to balance the academic and social-emotional needs of our scholars and staff:

- **CONSISTENCY** of learning routines
- **CONNECTION** to teachers, counselors, and peers
- **COMPASSION** for ourselves and each other
- **ACADEMIC READINESS** to ensure scholars stay on the path to college

As a result, Alliance schools maintained an impressive 93% average daily attendance rate during the first semester of Distance Learning in the spring of 2020 and into the start of the new school year.

 COMMUNITY RESOURCES

In addition to ensuring our scholars had access to high-quality instruction, Alliance made it a priority to mitigate the unique challenges faced by the communities we serve by providing:

- 100% Scholar Internet Access
- 1,100,000 Meals Served
- Trauma-Informed Instructional Practices
- Remote Mental Health & Support Services
- Informational Social Media Events with Community Partners
- Emergency College Microgrants
- Virtual College Application Support
- Community Resource Directory for Families

We first decided to send our kids to Alliance because it offered more structure, smaller class sizes, and greater individualized attention. At that time, we had no idea how important and consequential this decision would be. Our choice has given us a lifeline through the COVID-19 crisis.

—Luz Celaya
Alliance Marc & Eva Stern Math and Science School Parent

93% AVERAGE DAILY ATTENDANCE
At Alliance, I had a community that believed in me unconditionally, and I can think of nothing more important for a foundation for college success than that. As a first-generation college student, I see my future graduation as more than my own personal accomplishment. It will be a shared success between myself, my family, my community, and my mentors.

—Valeria Gonzalez
Alliance Collins Family College-Ready High School, Class of 2020
UC Santa Cruz, Class of 2024
PROVIDING LIFE-CHANGING OPPORTUNITIES

Our ambitious goal is that 75% of Alliance alumni will graduate from a four-year college or university, because we know that a college degree is the most important determinant in changing life outcomes for our scholars and their families.

90% OF SCHOLARS are First-Generation College Students

3X HIGHER
Alliance scholars complete college at a rate nearly three times the national average for scholars from low-income communities.

THE PATH TO COLLEGE COMPLETION

<table>
<thead>
<tr>
<th></th>
<th>Alliance</th>
<th>LAUSD</th>
<th>CA</th>
<th>National</th>
</tr>
</thead>
<tbody>
<tr>
<td>HIGH SCHOOL GRADUATION RATE</td>
<td>95%</td>
<td>82%</td>
<td>85%</td>
<td>93%</td>
</tr>
<tr>
<td>COLLEGE MATRICULATION RATE</td>
<td>78%</td>
<td>51%</td>
<td>64%</td>
<td>66%</td>
</tr>
</tbody>
</table>

Based on most recent data available
Sources: CA Department of Education, The Pell Institute, U.S. Census Bureau
PUSHING THE BOUNDARIES OF SUPPORT

ALL MEANS ALL

At Alliance, when we say that all scholars can learn and achieve, we mean all. That’s why we launched a multi-year, organization-wide effort to ensure that every scholar—especially our English learners and scholars with disabilities—have equitable access to rigorous grade-level materials, social-emotional support, and mental health resources needed to unlock their academic and career potential.

MENTAL HEALTH SERVICES

• School Psychologists, Mental Health Counselors, and Social Workers
• Trauma-Informed Resilient Schools Training
• Mindfulness & Meditation

ENGLISH LEARNER SERVICES

• Access to Specialized Online English Language Applications
• Small-Group, Personalized Instructional Support
• English Immersion Program

SPECIAL EDUCATION SERVICES

• One-on-One Coaching
• Co-Teaching Model
• Small-Group, Personalized Instructional Support
• Intensive Reading and Math Intervention Classes

We can always improve. That’s what makes education an art—reacting and responding to students.

—Daniel Helena
Alliance Kory Hunter Middle School Sixth Grade English Language Arts Teacher

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—Daniel Helena
Alliance Kory Hunter Middle School Sixth Grade English Language Arts Teacher
EDUCATING THE WHOLE CHILD

Alliance takes a holistic approach to teaching and learning that focuses not only on rigorous academics, but all components of full human development, including character development, self-awareness and advocacy, arts and enrichment programming, social-emotional learning, physical and mental health, and the nurturing of one’s purpose.

Our arts electives support the development of the whole child. Access to enrichment programming is a matter of equity and social justice. Kids everywhere should have access to the arts, not just those who have the means.

—Principal Young Mi Kim
Alliance College-Ready Middle Academy 8

OUR SCHOOLS OFFER CLUBS AND ENRICHMENT PROGRAMS INCLUDING:

ART DRAMA MEDITATION YOGA SPORTS
JOURNALISM FEMALE EMPOWERMENT PROGRAMS
CODING ROBOTICS MUSIC GARDENING
BULLYING PREVENTION
## Agents of Change

### Parents as Partners

Engaged and empowered parents and families have been central to our success since opening our first school. Alliance offers many ways for families to participate in the life of their school community and support their child’s academic success.

<table>
<thead>
<tr>
<th>Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Parent Ambassadors</strong></td>
<td>Parents who attend monthly training sessions in which they learn to use their voice to advocate for their children, schools, and communities at local, state, and federal levels.</td>
</tr>
<tr>
<td><strong>Parent Engagement Specialists</strong></td>
<td>Dedicated on-campus staff leaders who engage parents in the school community.</td>
</tr>
<tr>
<td><strong>School Site Advisory Councils</strong></td>
<td>Peer-elected family members—along with scholars, teachers, staff, and community members—who participate in the decision-making process at their school.</td>
</tr>
</tbody>
</table>
ADVOCATING FOR OUR SCHOLARS
& SCHOOL COMMUNITIES

COLLABORATION WITH EDUCATORS AND POLICY MAKERS

• In the spirit of Alliance’s commitment to ensuring that every scholar has a quality education, Alliance’s Chief Academic Officer Ana Menezes shared Alliance’s Distance Learning approach and best practices with more than 70 school leaders during a webinar hosted by the California Charter Schools Association, a community of high-performing public charter schools in California.

• Alliance also led a public webinar highlighting our approach and success in educating scholars with moderate-to-severe disabilities specifically in a Distance Learning environment. This webinar was hosted by Assemblymembers Miguel Santiago, Luz Rivas, Autumn Burke, Mike Gipson, Reggie Jones-Sawyer, Sydney Kamlanger, and Wendy Carillo, as well as Senators Lena Gonzalez and Steven Bradford. Nearly 140 guests participated, including legislators, representatives from the Governor and State Superintendent’s offices, as well as special education practitioners from a range of backgrounds and school networks.

CIVIC & COMMUNITY ENGAGEMENT

• Voter Registration
• Census Completion
• Community Cleanup Projects
• Letter-Writing Campaigns
• Meetings with Elected Officials
• Participation in Public Hearings
• Canvassing & Community Organizing

Collaboration will be key to ensuring that students across California—not just Alliance scholars—are able to succeed during this unprecedented period.

—Courtney Vickers
Alliance Director of Special Education

NEXT: INVESTING IN THE FUTURE >>
INVESTING IN THE FUTURE

REVENUE & SUPPORT

ALLIANCE COLLEGE-READY PUBLIC SCHOOLS
TOTAL REVENUE $196,815,506

- 88% Public, State & Local
- 9% Federal
- 2% Private
- 1% Other

ALLIANCE COLLEGE-READY PUBLIC SCHOOLS FOUNDATION*
TOTAL REVENUE $6,547,760

- 59% Individuals
- 37% Foundations
- 4% Events

EXPENSES

ALLIANCE COLLEGE-READY PUBLIC SCHOOLS
TOTAL EXPENSES $200,416,895

- 83% Instruction & Programming
- 9% Facilities & Interest
- 7% Operations & Administration
- <1% Community Outreach & Fundraising

ALLIANCE COLLEGE-READY PUBLIC SCHOOLS FOUNDATION*
TOTAL EXPENSES $4,647,745

- 90% Programming
- 7% Fundraising
- 3% Administrative

FOR OUR FULL FINANCIAL AUDIT, PLEASE VISIT www.laalliance.org and www.laalliancefoundation.org

*Financial figures from January 1, 2020 - June 30, 2020 reflecting the operating period of the newly established Alliance Foundation.
WAYS TO GIVE

• CHECK DONATIONS may be mailed directly to:
  Alliance Foundation
  P.O. Box 86609
  Los Angeles, CA 90086-0609

• EMPLOYEE MATCHING PROGRAMS

• ONLINE GIVING

• TRIBUTE GIFTS on behalf of a loved one

• PLANNED GIFTS or deferred charitable contributions

GET INVOLVED

• VISIT a school to see the transformative power of an Alliance education

• JOIN the Alliance Young Professionals Network

• MENTOR an Alliance scholar

• VOLUNTEER at a local event

Visit www.laalliancefoundation.org for more information on donation options, future events, and volunteer opportunities to support Alliance scholars.
My involvement with Alliance is deeply meaningful and rich. There is no greater joy than helping young people realize their potential and promise. And that is what we do at Alliance.

—Milt Valera

Founding Member of the Alliance Foundation Board of Trustees
ALLIANCE YOUNG PROFESSIONALS BOARD

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WITH GRATITUDE TO OUR SUPPORTERS

$1,000,000+
Charles and Lynn Schusterman Family Foundation

$500,000 - $999,999
Ballmer Group
Toni Rembe and Arthur Rock

$250,000 - $499,999
The Green Foundation
Charles and Helen Schwab Foundation
The Smidt Foundation
Debbie and Milt Valera

$100,000 - $249,999
Ambassador Frank and Kathy Baxter
The Eli and Edythe Broad Foundation
California Community Foundation
Johnny Carson Foundation
Anonymous
Maggie and Joseph Drake
Joanne and Jim Hunter
Kissick Family Foundation
Lauren B. Leichtman and Arthur E. Levine Family Foundation
Joni and Jeff Marine
National Alliance for Public Charter Schools
Fred Simmons
Eva and Marc Stern
Dick Wayne

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Draper Family Foundation
Joseph Drown Foundation
Marianna and David Fisher
Mira and Brian Lee
Patti and Peter Neuwirth
Ayako and Dale Okuno
Linda and David Shaheen
Valerie and Ron Sugar

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The Carol and James Collins Foundation
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Kwanza Jones
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Marianne and Lance Miller
Renee and Meyer Luskin
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Apple
Better 4 You Meals
Capital Group Charitable Foundation
Chevron
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Marc Spilo
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Jaqueline Chun
Robert C. Davidson Jr.
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Walker Stevens Cannom Yang LLP
Cha Cha and Mark Weinstein
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$500 - $999
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Andrea Ellis
Nick Frame
Eva Ho
Jen Hollingsworth and Greg Walczak
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Bill Wildman

Up to $499
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Rebecca Agonafir
Rachel Alter
Jesie Amaya
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Jamie Arneson
Bayardo Arroyo
Carol Banks
Helen Bendix and John Kronstadt
Benevity
Jay Berajawala
Timothy Berman
Jasmyn Brown
Megan Bruins
Lauren Buller
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Lilach Cary
John Cleator
Soraya Davia
The John P. Densmore Living Trust
Sean Dwyer
Camille Einstein
Nicholas Ellis
Julia Embry
Charla Everhart
Davida Fountain
David Freeman
Montserrat Garriga-Martin
Pablo Garza
Vanessa Garza
Annette and Richard Gogensch
Glory Goodman
Ann-Elizabeth Gorski
Jesse Gronwall
Jennifer Hiatt
Anonymous
Sean Holiday
Robert Howling
Bonnie Ho
Elizabeth Huff
Jason Kassan
Tamara Keller
Samuel Kim
Grace Kim
Tim La Viano
Jason Lake
Jenna Landi
Jan Leight
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Sandra Martinez
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Joy May-Harris
Christopher McGarry
Jill Meeks
Rashi Mehra
Rheanna Morones
Bo Nicholson
Anonymous
Kevin Olivaes
Imani Parker-Fong
Eric Pedroza
Dorna and Troy Pospisil
Pam Tajima Praeger
Tana Prosper
Sydney Quon
Gilberto Ramirez
Laura Raymond
Courtney Reed
Lenee Richards
Gisele Roberts
Anonymous
Jonathan Sew Hoy
Moises Silva
Katharine Simmons
Stephanie Sommer and Jordan Alcantar
David Stanley
Elizabeth Stanley
Steven Stuber
Christine Suh
Anonymous
Catherine Suitor and Jorge Ramirez
Beatina Theopold
Michael Townsend
Dea Tramble
Sarah Ouchi Tsai and Vince Tsai
Lori Urban
David Vuong
Jeffrey Weston
Chris Westphal
Dylan Wong
James Worms
# Alliance Mission

Our mission is to open and operate a network of small, high-performing high schools and middle schools in low-income communities in California with historically under-performing schools, that will annually demonstrate scholar academic achievement growth, and graduate scholars ready for success in college.

## 25 Campuses Across Los Angeles

<table>
<thead>
<tr>
<th>Downtown Los Angeles</th>
<th>Glendale Park / Lincoln Heights</th>
<th>South Los Angeles / Watts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alliance Dr. Olga Mohan High School</td>
<td>Alliance College-Ready Middle Academy 5 211 South Avenue 20 Los Angeles, CA 90031</td>
<td>Alliance Ouchi-O’Donovan 6-12 Complex 5355 South 4th Avenue Los Angeles, CA 90043</td>
</tr>
<tr>
<td>644 West 17th Street Los Angeles, CA 90015</td>
<td>Alliance Leichtman-Levine Family Foundation Environmental Science High School 2930 Fletcher Drive Los Angeles, CA 90065</td>
<td>Alliance Virgil Roberts Leadership Academy 2941 West 70th Street Los Angeles, CA 90043</td>
</tr>
<tr>
<td>Alliance Gertz-Ressler/ Richard Merkin 6-12 Complex 2023 South Union Avenue Los Angeles, CA 90007</td>
<td>Alliance Susan &amp; Eric Smidt Technology High School 211 South Avenue 20 Los Angeles, CA 90031</td>
<td>Alliance College-Ready Middle Academy 4 9719 South Main Street Los Angeles, CA 90003</td>
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<td>Alliance Ted K. Tajima High School 1552 West Rockwood Street Los Angeles, CA 90026</td>
<td>Alliance Tennenbaum Family Technology High School 2050 San Fernando Road Los Angeles, CA 90065</td>
<td>Alliance College-Ready Middle Academy 12 131 East 50th Street Los Angeles, CA 90011</td>
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<td>Alliance College-Ready Middle Academy 8 113 South Rowan Avenue Los Angeles, CA 90063</td>
<td>Alliance Kory Hunter Middle School 5886 Compton Avenue Los Angeles, CA 90001</td>
<td>Alliance Jack H. Skirball Middle School 603 East 115th Street Los Angeles, CA 90059</td>
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<td>Alliance Morgan McKinzie High School 110 South Townsend Avenue Los Angeles, CA 90063</td>
<td>Alliance Collins Family College-Ready High School 2071 Saturn Avenue Huntington Park, CA 90255</td>
<td>Alliance Cindy &amp; Bill Simon Technology High School 10720 Wilmington Avenue Los Angeles, CA 90059</td>
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<tr>
<td>Alliance Marc &amp; Eva Stern Math and Science School 5151 State University Drive Los Angeles, CA 90032</td>
<td>Alliance Margaret M. Bloomfield High School 7907 Santa Fe Avenue Huntington Park, CA 90255</td>
<td>Alliance Patti &amp; Peter Neuwirth Leadership Academy 4610 South Main Street Los Angeles, CA 90037</td>
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## San Pedro
- Alliance Alice M. Baxter College-Ready High School 461 West 9th Street San Pedro, CA 90731

## Sun Valley
- Alliance Marine-Innovation & Technology 6-12 Complex 11933 Allegheny Street Sun Valley, CA 91352

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